

EENA BUSINESS PARTNERS NETWORKING EVENT

25-26 October 2016, Milan, Italy

CONTEXT OF THE EVENT

EENA decided to launch this brand new event to help private companies to find new reliable business partners in order to develop their activities in the field of emergency services in Europe but also all over the word! During this event, each participating company will have the opportunity to briefly present its products/services to the audience and to learn more about each other during networking breaks and dinner.

NETWORKING COCKTAIL & DINNER

All participants are cordially invited **in the evening of 25 October** to continue networking in a friendly atmosphere flavoured of good Italian wines and food in the centre of Milan! Join us at the **networking cocktail**, kindly <u>offered by our host Beta 80 Group</u>, which will be followed by **a standing buffer dinner at 45€/pers** (drinks included) that will certainly make you (re)discover some Italian specialties!

WHERE? Eataly Milano Smeraldo (address: Piazza Venticinque Aprile, 10 – 20 121 Milan)

WHEN? 25 October from 19:30

TO REGISTER: Go to the registration desk <u>on 25 October by 4pm</u> to confirm your participation and <u>pay in cash only</u> your dinner. A receipt can be provided on demand.

Meeting point: 19:00 in the lobby of the Hilton Garden Inn Milan North (address: Via Columella, 36 - 20128 Milan) for those who wish to reach the event venue all together by metro.

PROGRAMME

25 Octobre

26 Octobre

DAY 1				
Time	Item / participating company			
13:00 - 14:00	Registration			
14:00	Opening by EENA/Beta 80 Group, followed by a round table introduction of each participating company			
14:15	Beta 80 Group			
14:25	Aculab			
14:35	AtoS			
14:45	Audax			
14:55	Avaya			
15:05	Capita			
15:15	Creativity Software			
15:25	Edesix			
15:35	Falck			
15h45-16h30	Networking break			
16:35	Hexagon Safety & Infrastructure			
16:45	Huawei			
16:55	IABG			
17:05	IES Solutions			
17:15	Innoseven Technologies			
17:25	Motorola Solutions			
17:35	Nice			
17:45	Prior-IT			
17:55	Pulsiam			
19:00	Meeting point in the Hilton Garden Inn Milan North to go in town			
19:30-22:30	Networking cocktail & dinner at Eataly Milano Smeraldo			

DAY 2				
Time	Item / participating company			
08:30 - 09:00	Registration			
09:00	Regola			
09:10	SIS France			
09:20	Stokhos			
09:30	Systel			
09:40	Teamnet			
09:50	Unify			
10:00	VoltDelta International			
10:10	Voxbone			
10:20	Wey Technology			
10:30	Back-up slot			
10:30-11:15	Networking break			
11:20	Back-up slot			
11:30	Back-up slot			
11:40	Back-up slot			
11:50	Back-up slot			
12:00	End of the event			



	LIST OF PARTICIPANTS							
Organisation Name	First name	Last name	Job title	Email address	Country			
Aculab	Mark	Bosworth	Account Manager	mark.bosworth@aculab.com	UK			
7104145	Valter	Emmanuel	Channel Sales Manager	valter.emanuel@aculab.com	UK			
AtoS	Sanjin	Goglia	Head of Homeland Security	sanjin.goglia@atos.net	Switzerland			
Avaya	Markus	Bornheim	Consulting Sales Engineer	bornheim@avaya.com	Germany			
Audax	Jean-Claude	Buyssens	Independent Importer for Benelux, France, Switzerland	jcb4852@gmail.com	Belgium			
Beta 80 Group	Luca	Bergonzi	Sales Executive EMEA Executive Director International	luca.bergonzi@beta80group.it	Italy			
Deta do di dap	Francesco	Frugiuele	Development	Francesco.Frugiuele@beta80group.it	Italy			
Cit-	Nick	Oliver	Marketing Manager	nick.oliver@capita.co.uk	UK			
Capita	Adrian	Norris	EMEA Director	adrian.norris2@capita.co.uk	UK			
Creativity Software	David	Halliwell	Marketing Manager	david@creativitysoftware.net	UK			
Edesix	Richard	McBride	CEO	r.mcbride@edesix.com	UK			
Falck	Christian	Munck	International Mobility & Insurance Director	christian.munk@se.falck.com	Denmark			
Hexagon Safety &	Angelo	Gazzoni	Country Manager Italy	angelo.gazzoni@hexagonsi.com	Italy			
Infrastructure	Roberto	Di Pace	Technical Manager	roberto.dipace@hexagonsi.com	Italy			
Huawei	Linyi	Tian	Director of Huawei Munich Openlab	tianlinyi@huawei.com	Germany			
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IABG	Helmut	Wittmann	Programme Manager	wittmann@iabg.de	Germany			
IES Solutions	Uberto	Delprato	CEO	u.delprato@i4es.it	Italy			
Innoseven	Rokas	Kvedaras	Director	Rokas.Kvedaras@innoseven.lt	Lithuania			
Motorola Solutions	Bill	Mertka	Sr. Product Planning Consultant	william.mertka@motorolasolutions.com	USA			
NICE	Frederic	Ankaoua	Sales Manager Southern Europe	jamie.wilson@nice.com	Spain			
	Matt	Caine	Regional Director (EMEA)	matt.caine@nice.com	England			
Prior-IT	Steven	Vercammen	CEO	steven.vercammen@prior-it.be	Belgium			
Pulsiam	Holly	Blanks	Director of Business Development	Hblanks@pulsiam.com	USA/Mexico			
D l .	Massimiliano	Palma	Managing Director	m.palma@regola.it	Italy			
Regola	Marco	Parigi	Account Manager	m.parigi@regola.it	Italy			
SIS France	Serge-Alexis	Caumon	CEO	sa.caumon@sis-france.com	France			
	Arthur	Weisgerber	Business Development Manager	arthur.weisgerber@sis-france.com	France			
Stokhos	Vincent	van den Brekel	CEO	vincent@stokhos.nl	Netherlands			
Systel	Sylvain	Chamousset	Business Development Director	s.chamousset@systel-sa.com	France			
Syster	Marc	Pellas	CEO	marcpellas@systel-fr.com	France			
Teamnet	Zoltan	Herczog	Senior Technology Consultant	Zoltan.Herczeg@teamnet.ro	Romania			
Teamnet	Cristina	Stanica	Project Manager	Cristina.Stanica@teamnet.ro	Romania			
Unify	Gianfranco	Ulian	Business Development Director	gianfranco.ulian@unify.com	Italy			
VoltDelta International	James	Glasspool	Director of Strategic Marketing	james.glasspool@voltdelta.net	UK			
Voxbone	Antonio	Latorre	Product Manager	alatorre@voxbone.com	Belgium			
Wey Technology	Antonino	Cannizzaro	Sales Manager	antonino.cannizzaro@weytec.com	Italy			